

**THE HOSPITAL**  
**COUNCIL**  
of Northwest Ohio



Representing Hospitals In Northwest Ohio Since 1972

## About HCNO

The Hospital Council of Northwest Ohio (HCNO) is a member-driven regional hospital association that **represents and advocates** on behalf of its member hospitals and health systems. HCNO **provides collaborative opportunities** for its members and community partners to improve the health and well-being of Northwest Ohio's residents. HCNO has an affiliated group purchasing organization, Northwest Ohio Shared Services (NOSS).

### HCNO Programs & Services

The **Northwest Ohio Healthcare Emergency Management Coalition** oversees the planning and resources for the 18-county region's emergency and disaster mitigation, preparedness, response, and recovery efforts. The coalition includes northwest Ohio's hospitals, healthcare systems, public health jurisdictions, emergency management agencies, and EMS agencies. HCNO provides staff and leadership for the coalition, which is governed by a steering committee.



Chief among the coalition's assets are two climate-controlled portable hospitals, which can be combined into one tent structure with a separate command center. Medical providers can use the portable hospitals to treat people during large events, emergencies, and disasters. The units are equipped with beds, medical supplies, lighting and other necessities. Coalition members practice setting up and staffing the portable hospital units to ensure medical volunteers remain prepared.

HCNO works with hospitals, health departments and other partners to conduct **community health assessments (CHAs) and community health improvement plans (CHIPs)** throughout Ohio, plus in Michigan, California, and Oregon. HCNO has conducted health assessments and health improvement plans since 1999, completing more than 90 health assessments in more than 50 counties. Community health assessment findings are used for community planning, organizational planning, grant writing, hospital community benefit programs, and by health departments. Assessment findings help determine strategies and action steps in community-wide health improvement plans.

Additionally, HCNO provides other community health improvement services, including topic specific reports, such as on opiates, transportation, and nutrition; surveys on hospital patient safety culture; project management; project evaluation; and meeting and training facilitation.

The **Northwest Ohio Regional Trauma Registry (NORTR)** enhances trauma care in the region through data analysis and evaluation. Coordinated by the Hospital Council of Northwest Ohio, NORTR provides timely clinical outcome and demographic data to the Ohio Department of Public Safety's trauma database. This data is used by trauma care providers to develop and implement strategies to reduce the incidence of trauma injury in northwest Ohio, as well as to provide peer review for providers.

The **Northwest Ohio Pathways HUB (Pathways HUB)** regional care coordination system launched in 2007 to combat infant mortality in Lucas County. Since then, low-income pregnant women have been connected to the medical care and social services needed to have full-term, healthy weight babies. The Pathways HUB expanded in 2015 to address diabetes, heart disease, and other chronic conditions in Lucas County. Additional expansions have followed elsewhere in northwest Ohio and to other vulnerable Lucas County populations, such as low-income women of childbearing age. Besides Lucas County, the Pathways HUB operates in several northwest Ohio counties, including Erie, Henry, Ottawa, and Wood counties.

The Pathways HUB system relies on community health workers employed by multiple clinical and community sites to assist those in need by working with them to develop a care plan, address social determinants of health, and overcome barriers. Pathways HUB staff coordinates and trains community health workers, as well as tracks intervention results.

### Respecting Choices Northwest Ohio

provides advance care planning (ACP) facilitator certification training to staff members of area hospitals, home health care agencies, hospices, and others. ACP facilitators help adults specify what medical care they would want if they are unable to make – or voice – their own decisions. ACP includes completing written advance directives.

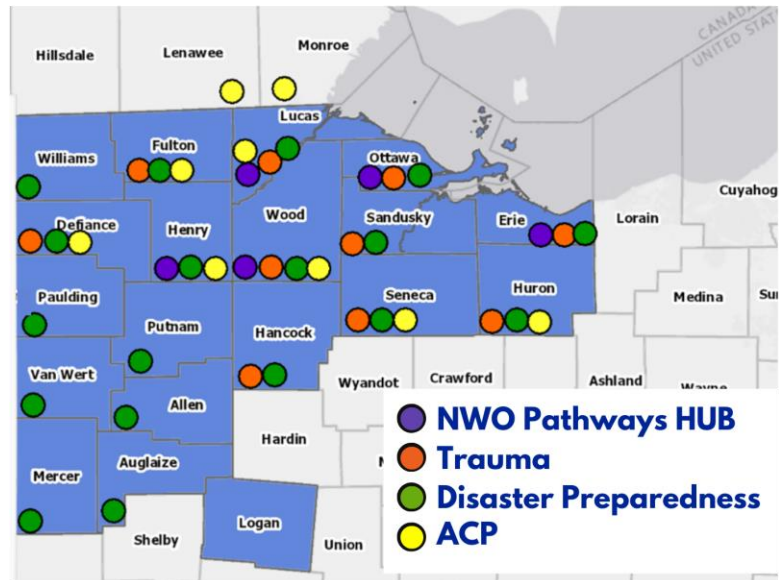
Respecting Choices Northwest Ohio offers a digital tool, MyACP, which allows adults to complete their advance care planning and health care power of attorney document by themselves.

Additionally, HCNO contracts with community-based facilitators, who offer ACP services at churches, social service agencies, and other venues.

HCNO coordinates and is the fiscal agent for **Healthy Lucas County**, a coalition of hospitals and other organizations working to improve the health of all Lucas County residents that was formed in 1998. A triennial community health assessment and corresponding community health improvement plan are the main products of the coalition, which is governed by an Executive Committee. Healthy Lucas County also serves as the health lead for the United Way of Greater Toledo's Collective Impact model.

### About NOSS

Founded by HCNO in 1978 and separately incorporated in 1983, Northwest Ohio Shared Services (NOSS) is the regional marketing arm for Vizient, a national group purchasing organization. NOSS provides members throughout northwest Ohio, southeast Michigan, and northeast Indiana



with aggregate purchasing power through a supply chain portfolio offered by Vizient. NOSS has more than 250 members, including hospitals, nursing homes, surgery centers, clinics, schools, EMS units, provider pharmacies, adult feeding programs, and physician practices.

### About CareNet

HCNO provides staffing and ancillary support to **Toledo/Lucas County CareNet**, a separate nonprofit organization with an independent board. CareNet's mission is to provide low-income Lucas County residents with access to coordinated healthcare services. CareNet coordinates a charity care network with primary care, hospital, and specialty services.

Additionally, CareNet employs community health workers (CHWs) to help connect low-income residents to needed medical care and social services, including food, housing, transportation, and other basic needs. CHWs, who work through the community-wide Northwest Ohio Pathways HUB, also help residents utilize their health coverage and navigate the healthcare system and community resources. Plus, CareNet employs certified and licensed navigators who provide free assistance to any resident of 21 northwest Ohio counties with enrolling in federal Health Insurance Marketplace or Ohio Medicaid health plans.



## HCNO Members

Blanchard Valley Health System  
Community Hospitals and Wellness Centers  
Firelands Regional Medical Center  
Fisher-Titus Medical Center  
Fulton County Health Center  
Henry County Hospital  
Magruder Hospital  
Mercy Health - Defiance Hospital  
Mercy Health - Perrysburg Hospital  
Mercy Health - St. Anne Hospital  
Mercy Health - St. Charles Hospital  
Mercy Health - St. Vincent Medical Center  
Mercy Health - Tiffin Hospital  
Mercy Health - Willard Hospital  
Paulding County Hospital  
ProMedica Bay Park Hospital  
ProMedica Defiance Regional Hospital  
ProMedica Flower Hospital  
ProMedica Fostoria Community Hospital  
ProMedica Memorial Hospital  
ProMedica Russell J. Ebeid Children's Hospital  
ProMedica Toledo Hospital  
The Bellevue Hospital  
University of Toledo Medical Center  
Wood County Hospital  
Wyandot Memorial Hospital

## HCNO Affiliate Members

Advanced Specialty Hospitals of Toledo  
Arrowhead Behavioral Health  
Hospice of Northwest Ohio  
Rehabilitation Hospital of Northwest Ohio  
Sojourn at Seneca  
Mercy Health - St. Rita's Medical Center

## HCNO Associate Members

Cousino Medical Services  
Gallagher  
CliftonLarsonAllen LLP  
Hylant  
KeyBank  
P.T. Services Rehabilitation, Inc.

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