

## Members

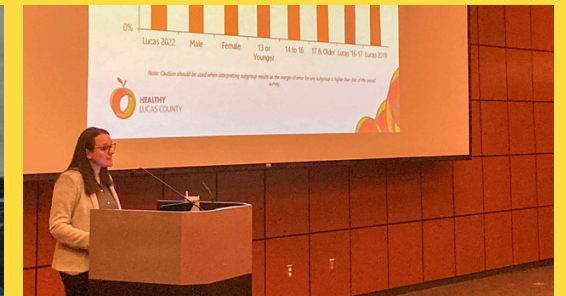
Blanchard Valley Health System  
Firelands Regional Medical Center  
Fisher-Titus Medical Center  
Fulton County Health Center  
Henry County Hospital  
Magruder Hospital  
Mercy Health - Defiance Hospital  
Mercy Health - Perrysburg Hospital  
Mercy Health - St. Anne Hospital  
Mercy Health - St. Charles Hospital  
Mercy Health - St. Vincent Medical Center  
Mercy Health - Tiffin Hospital  
Mercy Health - Willard Hospital  
Parkview Bryan Hospital  
Parkview Montpelier Hospital  
Paulding County Hospital  
ProMedica Bay Park Hospital  
ProMedica Defiance Regional Hospital  
ProMedica Flower Hospital  
ProMedica Fostoria Community Hospital  
ProMedica Memorial Hospital  
ProMedica Russell J. Ebeid Children's Hospital  
ProMedica Toledo Hospital  
The Bellevue Hospital  
University of Toledo Medical Center  
Wood County Hospital  
Wyandot Memorial Hospital

## Affiliate Members

Advanced Specialty Hospitals of Toledo  
Arrowhead Behavioral Health  
Hospice of Northwest Ohio  
Northwest Ohio Psychiatric Hospital  
Rehabilitation Hospital of Northwest Ohio  
Sojourn at Seneca

## Associate Members

CliftonLarsonAllen LLP  
Gallagher  
Hylant  
KeyBank  
P.T. Services Rehabilitation, Inc.



## 2023 Annual Report to the Board of Trustees



*Incorporated in 1972, The Hospital Council of Northwest Ohio is a member-driven organization that represents and advocates, through a politically neutral forum, on behalf of its member hospitals and health systems. The Hospital Council also provides collaborative opportunities to enhance the health status of the citizens of northwest Ohio.*

Trustees,

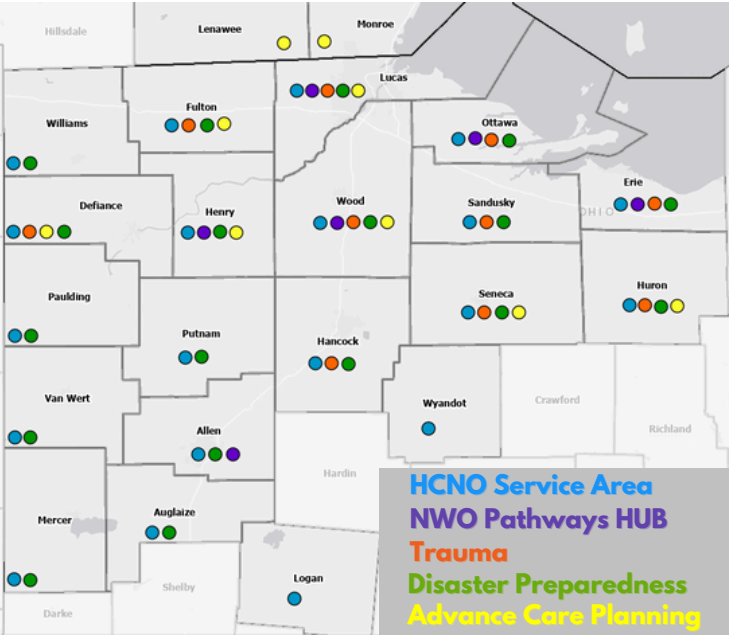
The Hospital Council of Northwest Ohio continued to transition in 2023 as we worked to stabilize the organization and to meet both the needs of our Members and northwest Ohio’s communities. This annual report provides highlights of the Hospital Council's core regional programs and community services, all of which serve numerous Members. The map below provides a snapshot of where the Hospital Council's regional programs operate.

The Hospital Council’s employees also continued to give back to our communities, including serving on more than 20 boards and committees. The top photo below shows staff who volunteered for a Maumee Valley Habitat for Humanity build last fall

surrounding the grateful homeowner. The other photo shows our United Way of Greater Toledo Campaign Manager Erica Langlois receiving a Top Community Partner Award for the Hospital Council. The following pages contain overviews of our programs and services, as well as financials for Member Services.

Thank you all for your commitment to the Hospital Council as we focus on growth in 2024. Expanding the Northwest Ohio Pathways HUB regional care coordination system into more counties remains a top priority. If you have questions about anything in this annual report, please contact me at 419-346-3245 or at [pjensen@hcno.org](mailto:pjensen@hcno.org).

Sincerely,  
Pam Jensen, President



**Hospital Council of Northwest Ohio**  
**Member Services**  
Statement of Revenues & Expenditures  
For the Month Ending December 31, 2023

	Month	Year-To-Date		Annual
		Actual	Budget	Budget
Public Support & Revenues				
Membership dues	13,223	\$ 159,364	\$ 216,977	\$ 216,977
Affiliate dues	977	15,250	20,000	20,000
Interest Income	8,920	78,409	11,700	11,700
Contract services	77,737	443,460	650,660	650,660
Reimbursing income	1,700	20,430	19,000	19,000
Total support and revenues	102,556	716,913	918,337	918,337
Expenses				
Salary and wages	(23,122)	267,265	454,974	454,974
Payroll taxes	4,648	29,853	37,274	37,274
Employee benefits	5,451	87,339	133,991	133,991
Occupancy	1,017	10,691	16,387	16,387
Printing & Postage	1	42,784	80,572	80,572
Equipment Rental & Maintenance	450	26,479	31,615	31,615
Board Meeting Expense	1,283	6,167	6,600	6,600
Travel/Mileage Reimbursement	644	4,615	2,253	2,253
Professional Fees	8,129	119,784	215,716	215,716
Office Supplies/IT/Software	3,597	22,940	28,982	28,982
Data Survey Incentives	(824)	23,310	28,000	28,000
Other Expenses	546	7,741	9,029	9,029
Total expenses	1,819	648,967	1,045,393	1,045,393
Change in net assets	100,737	67,945	(127,056)	(127,056)
Net assets at beginning of period	2,584,927	2,617,719	2,617,719	2,617,719
Net assets at end of period	2,685,664	\$ 2,685,664	\$ 2,490,663	\$ 2,490,663







**Advance Care Planning:**  
Facilitator Patrick Niles  
helps a Tent City attendee  
complete forms.

**Respecting Choices®**  
Northwest Ohio

Respecting Choices Northwest Ohio is a regional advance care planning (ACP) initiative. Certified faculty offered training and consultation to health and social service organizations throughout northwest Ohio and southeast Michigan.

ACP facilitator certification courses were attended by 70 people. Facilitators helped 750 people complete their advance directives. MyACP, a digital ACP tool, was accessed by 1,240 people, and 676 of them completed advance directives.

Facilitators attended 44 outreach and recruitment events, which took place at senior centers, churches, community centers, homeless shelters, community events, and other venues.

### **NORTHWEST OHIO** **SHARED SERVICES**

Northwest Ohio Shared Services (NOSS) returned \$80,000 in patronage dividends to member hospitals, as well as held nine compliance forums and two IT forums during 2023.

Additionally, NOSS:

- Distributed \$160,000 in food rebates to member hospitals and

alternate care facilities.

- Distributed more than \$345,000 in contract administration fees to member hospitals.

After the contract with a national group purchasing organization was not renewed, the Board voted to discontinue NOSS effective December 31, 2023.

Special thanks to Carolyn Trumbull for her years of service to NOSS membership.

**Planning:**  
Participants at a  
MGT-319 POD  
planning class held  
at Mercy Health -  
St. Rita's Medical  
Center.



The Northwest Ohio Healthcare Emergency Management Coalition maintained a rigorous drill schedule and actively participated in a full-scale exercise led by the Ohio Department of Health, further refining coordination and response strategies. The full-scale exercise simulated an Anthrax scenario, which the Hospital Council responded to by engaging hospitals within the region, demonstrating the capacity to effectively manage crises and mitigate the impact on northwest Ohio communities.

Planning began for a Chemical Tabletop Exercise in February 2024. This exercise will offer coalition members an invaluable opportunity to enhance proficiency in addressing chemical threats and coordinating response efforts. Additionally, the coalition ramped up inventory response by delivering and coordinating with planners for inventory checks.



**NWO-HEMC**



There are 24 northwest Ohio hospitals that participate in the Northwest Ohio Regional Trauma Registry (NORTR), including two Level I, one Level II, and four Level III Trauma Centers. There were 8,506 incidents reported in 2022, the most recent year available.

The Hospital Council continued to coordinate quarterly trauma board meetings, as well as bi-monthly education for the registrars and review of data by the Performance Improvement Committee.

In May 2023, two trauma surgeons, a trauma nurse manager, and the Hospital Council's manager attended a state Trauma MCI Workshop to participate in a simulation and discuss lessons learned. Participants shared information with the NORTR Board and invited a workshop guest speaker to an August board meeting.



## “It’s definitely life changing. I’d certainly recommend it.”

-Northwest Ohio Pathways HUB client Kristi, center, with her community health worker, Janelle Pinskey Matson of Compassion Health Toledo and her daughter, Adalynn.



The Northwest Ohio Pathways HUB, which connects low-income residents to needed medical and social services, was awarded more than \$2 million in funding and managed 22 grant projects in 2023. Three care coordinating agencies that employ community health workers to work one-on-one with clients were added to the regional care coordination system, including Mercy Health – St. Rita’s Medical Center in Lima.

Housing remained a large barrier for many Pathways HUB clients, and the Hospital Council obtained grant funding to expand housing assistance to Erie, Henry, Ottawa, and Wood counties. More than \$107,000 in housing assistance was provided to more than 130 clients.

Queens Village Toledo, which works to combat the high Black infant mortality rate in Lucas County, held 24 community events attended by 343 Black women. Other 2023 highlights include:

- Assisting 119 families with TANF supportive funding from the Lucas County Department of Job & Family Services.
- Processing 240 client requests for birth certificates, bus passes, license reinstatement fees, and other applications for social determinants of health items.
- Holding trainings on 19 topics, including five that offered free CEUs for community health workers (CHWs).

Members that are part of the Pathways HUB care coordination system include Magruder Hospital, Mercy Health, ProMedica, and Wood County Hospital. Fisher-Titus Medical Center is a system partner.

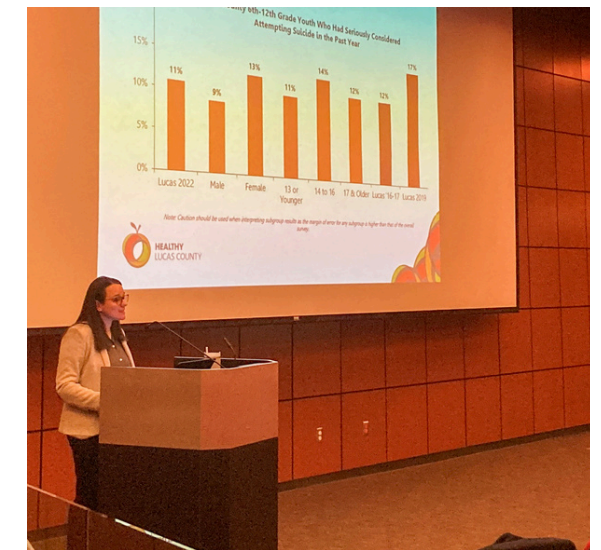


The Hospital Council completed six community health assessments and six community health improvement planning processes. The Hospital Council also partnered with Hardin County and completed focus group facilitation trainings and report writing.

Another four community health assessments/health needs assessments and planning processes were launched for 2024, including working with the Greater Dayton Area, which consists of ten counties.

Members that contracted for these projects include The Bellevue Hospital; ProMedica Memorial Hospital; Parkview Bryan Hospital; Parkview Montpelier Hospital; Mercy Health – Tiffin Hospital; ProMedica Fostoria Community Hospital; Mercy Health hospitals in Lucas County; ProMedica hospitals in Lucas County; and the University of Toledo Medical Center.

New methodology options for CHAs/CHNAs services were launched in mid-2023 for primary data collection to be completed online via SurveyMonkey. The three methodology options include: convenience sampling (online), convenience + purposeful sampling (online), and representative sampling (paper-pencil via mail). Wyandot County and the Greater Dayton Area will be using the combination of convenience + purposeful sampling in spring 2024.



**Health Assessment: Gabrielle MacKinnon presenting data from the 2022/2023 Lucas County CHA.**



The Healthy Lucas County community health improvement coalition, which includes all Lucas County hospitals and is coordinated by the Hospital Council, released the 2022/2023 Lucas County Community Health Assessment (CHA) in December 2023. The coalition contracted with the Hospital Council to conduct the CHA and facilitate development of the corresponding community health improvement plan.

To help fill gaps among geographic areas and demographic groups, a Hospital Council subcontractor conducted purposeful sampling to collect additional adult survey responses for the CHA in July 2023. Another subcontractor conducted focus groups to include community feedback in the community health improvement process.